



ECONOMIC PERFORMANCE

MANAGEMENT APPROACH

GRI 3-3

The economic component of Kazakhtelecom JSC’s operations plays a key role in the Company’s strategic planning as well as in the national economy. It is aimed at increasing the Company’s long-term value for shareholders and investors, which is one of its strategic priorities.

As the largest telecommunications operator in the Republic of Kazakhstan, the Company seeks to make a significant contribution to the modernization and diversification of the national economy and to promote the sustainable development of local communities.

GRI 2-6, 201-1

DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTED IN 2024, KZT MILLION

Indicator	2024
1. Direct economic value generated	314,018
Revenue	307,881
Income from financial investments	4,534
Other income	1,603
2. Economic value distributed	280,606
Operating expenses	121,086
Wages, other payments and employee benefits	112,577
– of which: wages	110,042
– of which: other payments and employee benefits	2,535
Payments to capital providers	40,906
– of which: dividends	23,070
– of which: financial costs	17,836
Payments to the government	6,037
– of which: taxes	2,281
– of which: corporate income tax	3,756
Investments in local communities	0
3. Economic value retained	33,412

GRI 201-1

Kazakhtelecom JSC strives to make a significant contribution to the socio-economic development of the regions where it operates.

The Company generates direct economic value through its core business activities that drive revenue. This created value is distributed through the payment of wages to employees, dividends to shareholders, taxes and other payments to the government, procurement of goods and services, and voluntary social investments. For more details, see the sections “Employee Engagement” and “Local Communities.”



PROCUREMENT PRACTICES

MANAGEMENT APPROACH

GRI 3-3

Kazakhtelecom JSC takes a responsible approach to supplier engagement, aiming to collaborate exclusively with honest, reliable, and transparent partners.

The Company supports the national policy to foster domestic producers of goods, works, and services in the context of the innovative development of the national economy.

Key priorities in the procurement activities of Kazakhtelecom JSC include:

- › transparency and openness in procurement;
- › competition during procurement procedures;
- › support and development of local suppliers.

The Company’s procurement activities are regulated by the Rules for Procurement by Samruk-Kazyna JSC, the latest revision of which was adopted in December 2024. This revision enhanced the functionality of competitive procurement methods, introduced preferences for small and medium-sized enterprises, and added provisions to support domestic manufacturers.

An important tool for managing procurement processes is the Fund’s Electronic Procurement Information System. This unified portal facilitates the entire procurement cycle—from planning the need for goods, works, and services, to conducting procurements, signing and executing contracts, and delivering goods to warehouses. More information is available at zakup.sk.kz.

In accordance with the Law of the Republic of Kazakhstan “On Procurement of Certain Quasi-Public Sector Entities,” the revised Procurement Rules were approved by the Ministry of Finance of the Republic of Kazakhstan. During the development of the Procurement Rules, the Fund engaged in public consultations with state authorities and the business community, including the Ministry of Finance, the Agency for Protection and Development of Competition, and the National Chamber of Entrepreneurs “Atameken.” As a result, key comments and constructive suggestions were incorporated.

The new version of the Procurement Rules provides a comprehensive description of all procurement procedures, without referring to other regulatory documents, and serves as a self-executing legal instrument. Moreover, the grounds for single-source procurement have been significantly reduced, while transparency has been enhanced in category-based procurement management and the preliminary qualification process. These processes now involve the participation of the National Chamber of Entrepreneurs “Atameken”, as well as public associations and industry organizations. New measures have also been introduced to support domestic manufacturers and small and medium-sized enterprises (SMEs).

To further improve procurement practices, Samruk-Kazyna JSC actively participates in the national reform of procurement systems for all regulated entities, working in collaboration with relevant government agencies and the business community.